Viscofan Group

2003 First Quarter Results

May, 2003

Index

- **Highlights**
- **2003 First Quarter Results**
- **Results Analysis**
- **Financial Position**

Highlights

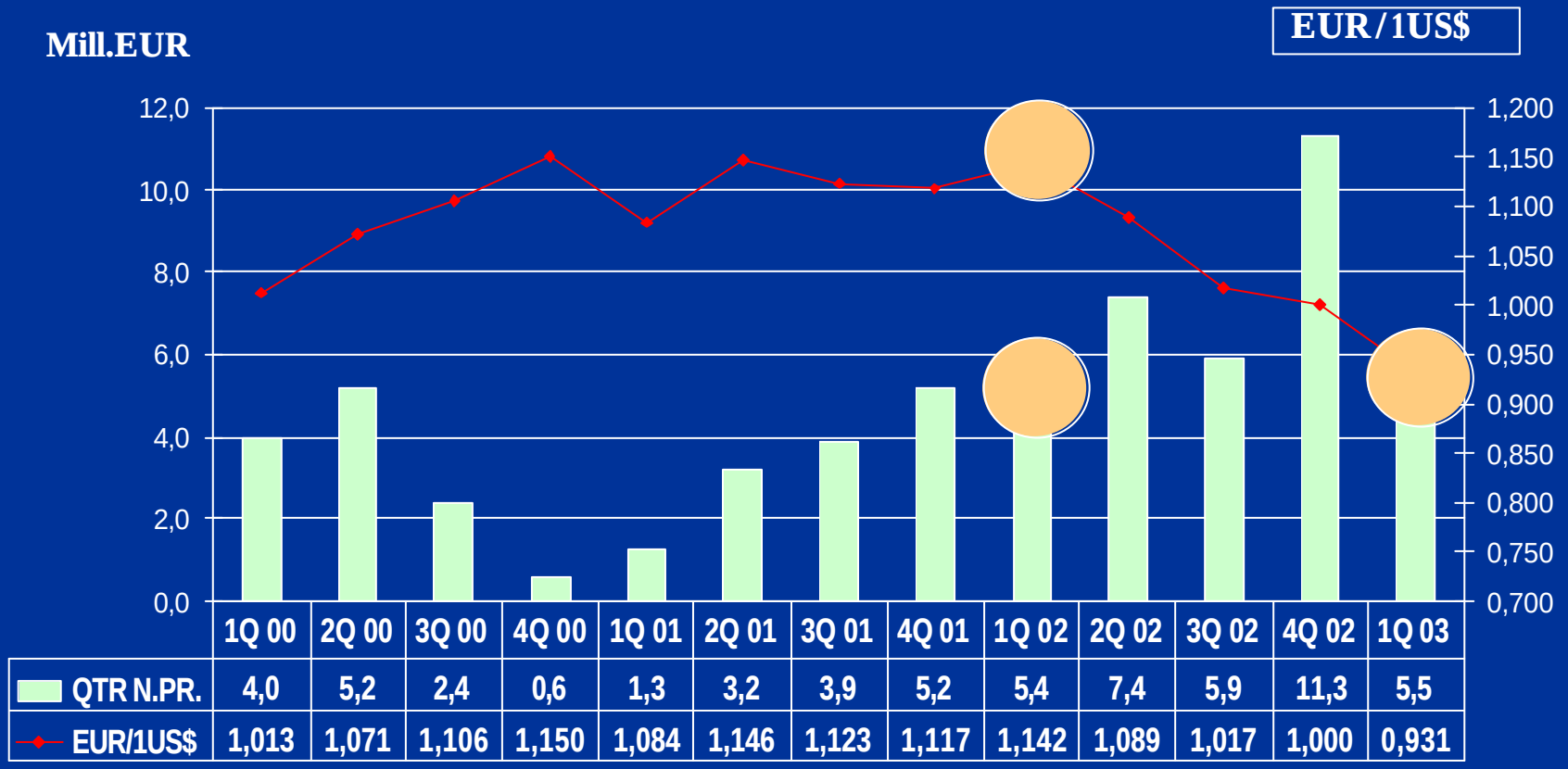
- **Group sales decreased 8% due to US$ weakness against Euro (-22% vs. 1Q02) and price pressures. Volumes were able to compensate partially both effects. Taking out the currencies effect, sales would have increased by 3,5%.**
- **Decrease of EBITDA margin, going from 19,2% in 1Q02 to 18,0% in 1Q03. Efficiency improvements compensated partially the impact of currencies and price pressures.**
- **Lower net financial expenses, improving by 8,8% financial result.**
- **Net Profit is 5,48 MM EUR, almost the same as 1Q02, but obtained in a much more difficult currency environment.**
- **Net Debt remained stable at almost 103 MM EUR, due to quarterly investments and January´s dividend payment.**

2003 First Quarter Results

Million Euro	GROUP	% VAR 1Q03/1Q02	CASINGS	% VAR 1Q03/1Q02	VEGETABLES	% VAR 1Q03/1Q02
Sales	**91,03**	**-8,0%**	**70,30**	**-9,2%**	**20,73**	**-3,8%**
EBITDA	16,40	-13,8%	15,54	-14,0%	0,86	-11,1%
EBIT	**7,61**	**0,7%**	**7,21**	**2,2%**	**0,40**	**-21,2%**
Neg.Financ.Res.	-1,49	-8,8%	-0,92	-3,7%	-0,57	-16,1%
Ordinary Profit	**6,11**	**3,3%**	**6,29**	**3,2%**	**-0,18**	**-1,8%**
Extraordinaries	0,74	45,1%	0,40	56,6%	0,34	33,3%
PBT	**6,85**	**6,6%**	**6,69**	**5,3%**	**0,16**	**121,1%**
Taxes	1,37	38,5%	1,32	43,1%	0,05	-21,9%
Attrib.Net Profit	**5,48**	**0,8%**	**5,37**	**-1,1%**	**0,11**	**4706,2%**

Currency Environment: **Viscofan has been able to beat 1Q02´s results in despite of suffering from an average 22% depreciation of the US$ against the Euro comparing to 1Q02.**

QUARTERLY NET PROFIT AND AVERAGE EUR/US$ RATE



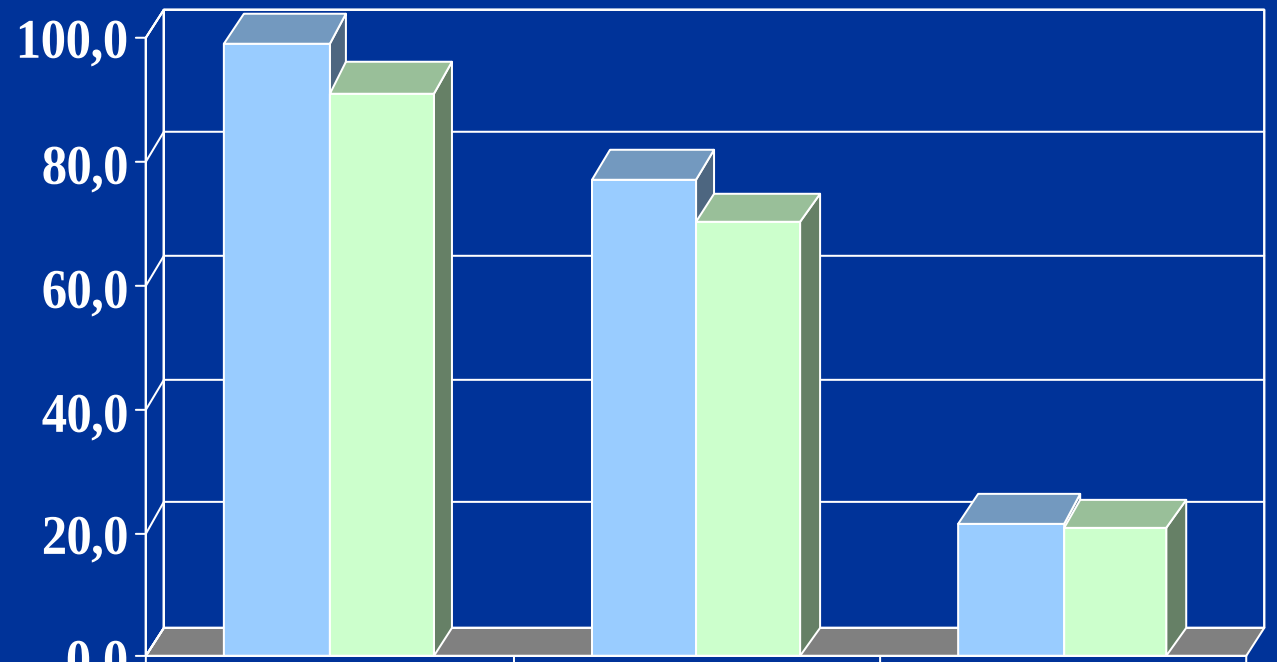
	1Q 00	2Q 00	3Q 00	4Q 00	1Q 01	2Q 01	3Q 01	4Q 01	1Q 02	2Q 02	3Q 02	4Q 02	1Q 03
QTR N.PR.	4,0	5,2	2,4	0,6	1,3	3,2	3,9	5,2	5,4	7,4	5,9	11,3	5,5
EUR/1US$	1,013	1,071	1,106	1,150	1,084	1,146	1,123	1,117	1,142	1,089	1,017	1,000	0,931

Results Analysis

SALES: **Decrease of 8% compared to 1Q 02, with casings going down by 9,2% and vegetables by 3,8%.**

MM EUR

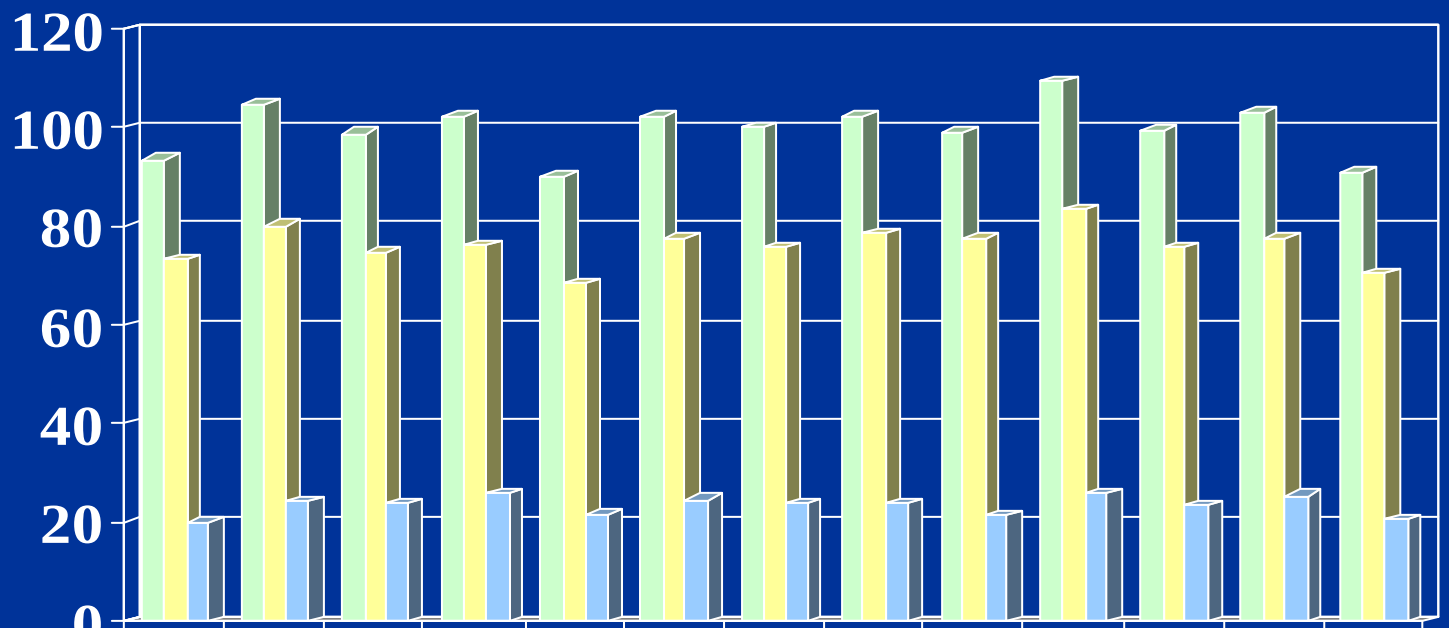
ANNUAL FIGURES



	GROUP	CASINGS	VEGETAB.
3M 02	99,0	77,4	21,5
3M 03	91,0	70,3	20,7

QUARTERLY SALES EVOLUTION

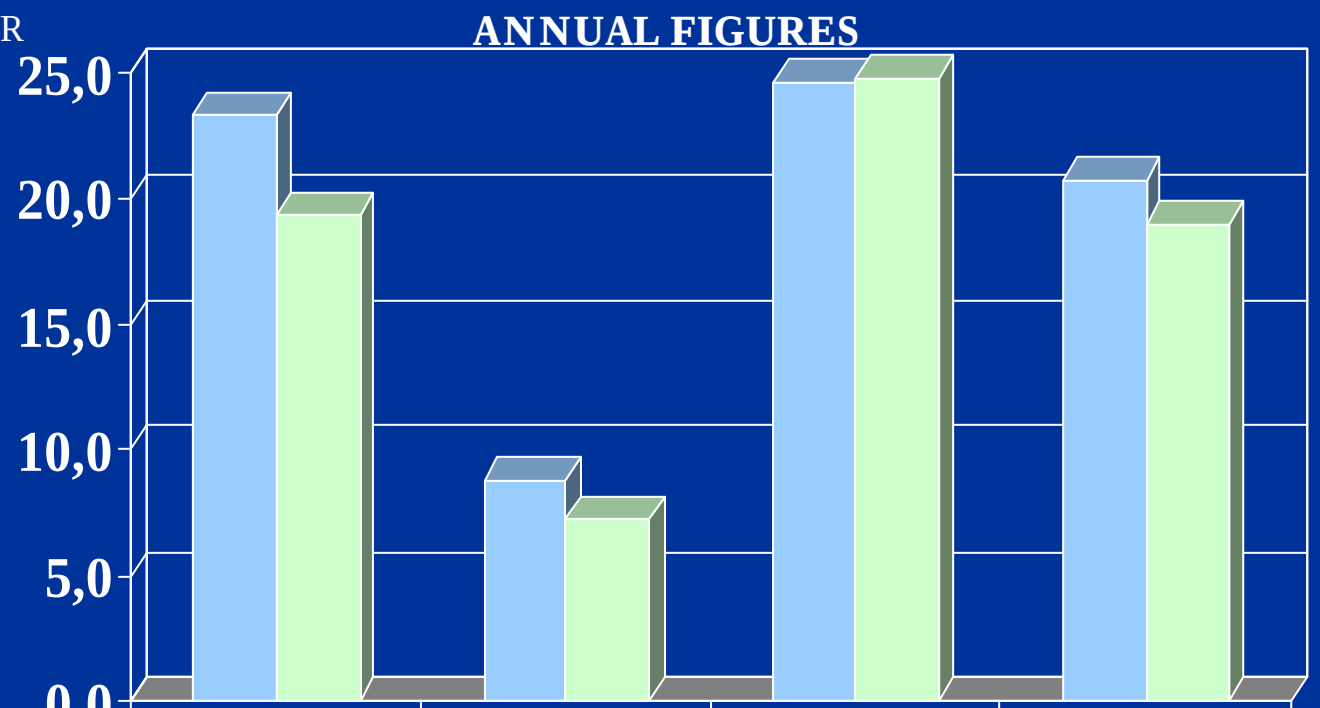
MM EUR



	1Q 00	2Q 00	3Q 00	4Q 00	1Q 01	2Q 01	3Q 01	4Q 01	1Q 02	2Q 02	3Q 02	4Q 02	1Q 03
GROUP	93,5	105	98,7	102,1	90,2	102,2	99,7	102	99,0	109	99,4	103,0	91,0
CASINGS	73,3	80,2	74,8	76,2	68,4	77,6	75,7	78,4	77,4	83,4	75,8	77,4	70,3
VEGETABLES	20,1	24,4	23,9	25,9	21,8	24,6	24,1	24,0	21,5	26,0	23,6	25,6	20,7

SALES BY AREA(*): **Currencies effect is specially remarkable in North and South America, where all the sales decrease is due to the lower value of US$.**

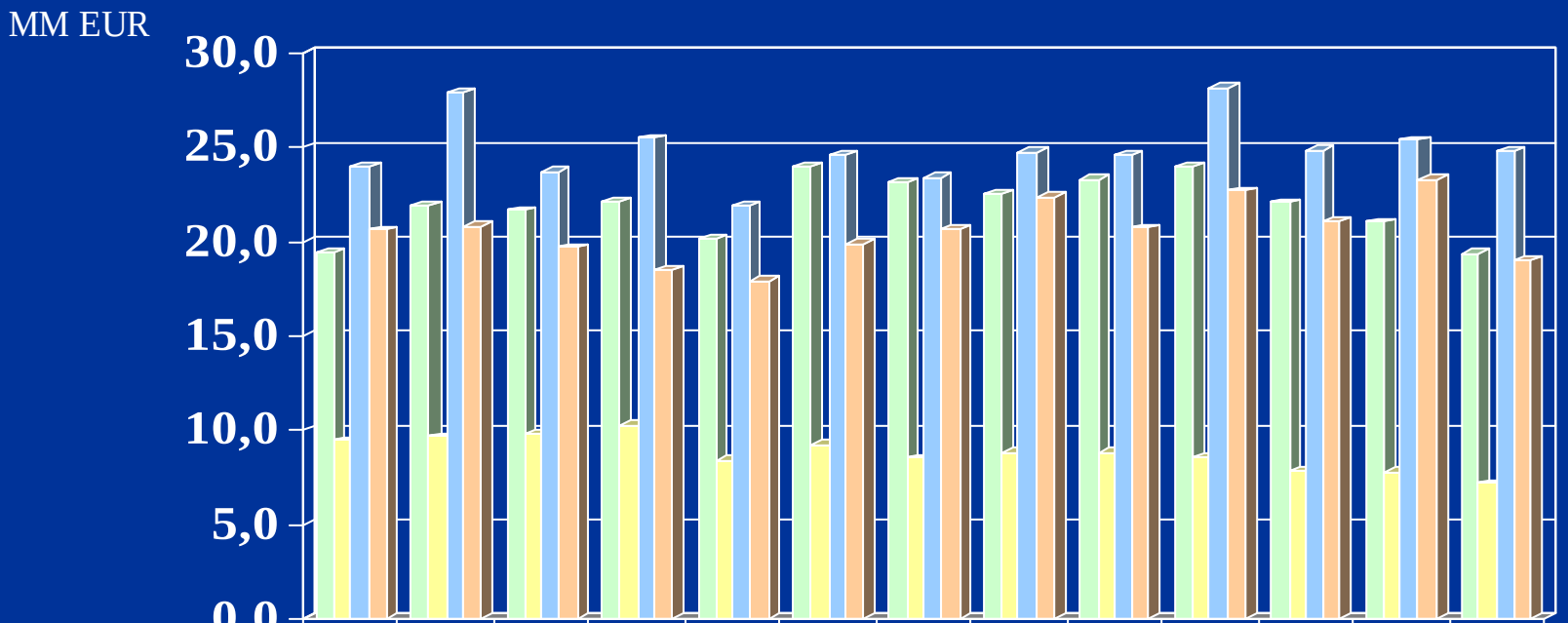
MM EUR



	Northamerica	Southamerica	Central Europe	Western Europe
3M 02	23,3	8,8	24,6	20,7
3M 03	19,3	7,2	24,8	19,0

(*) Casing´s figures

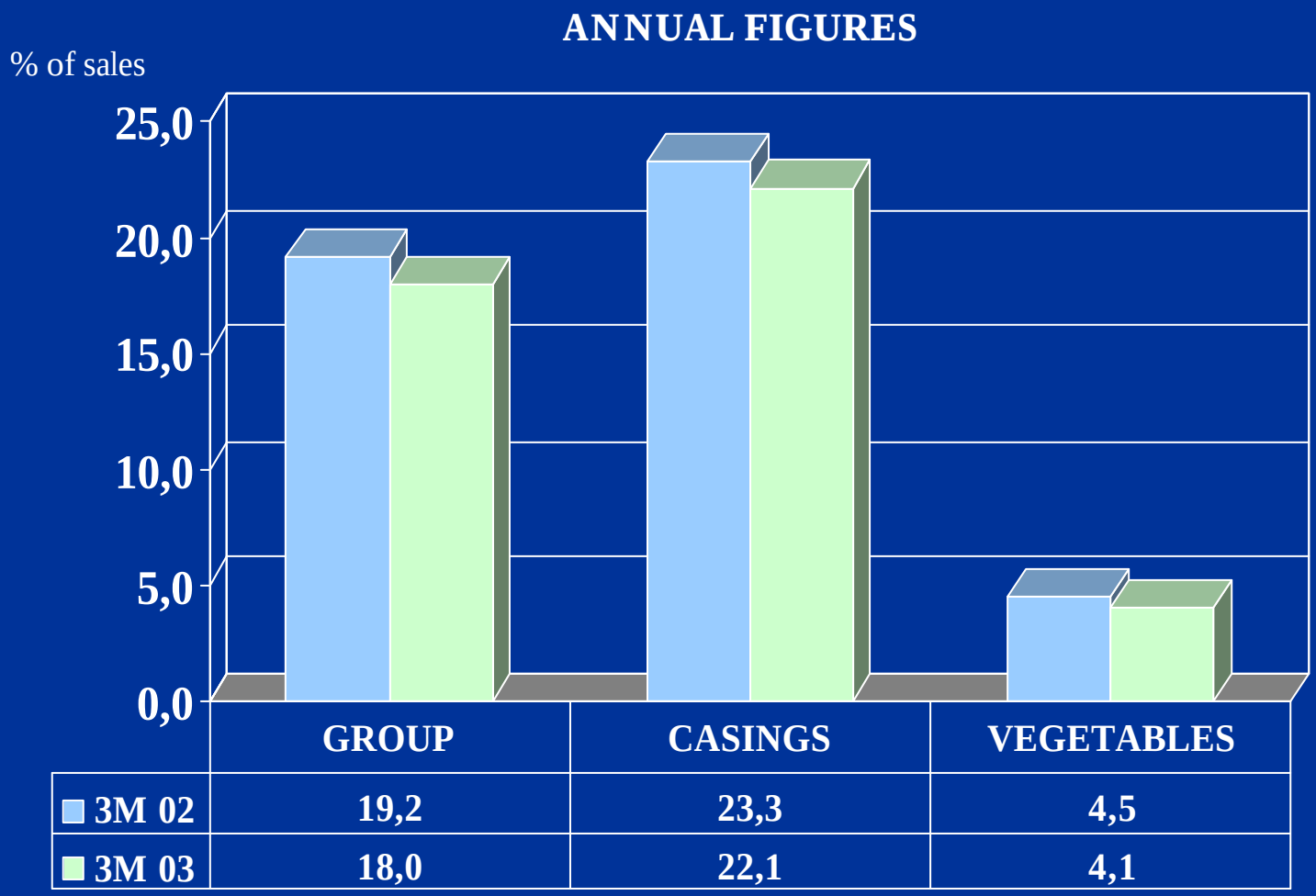
QUARTERLY SALES BY AREA EVOLUTION (*)



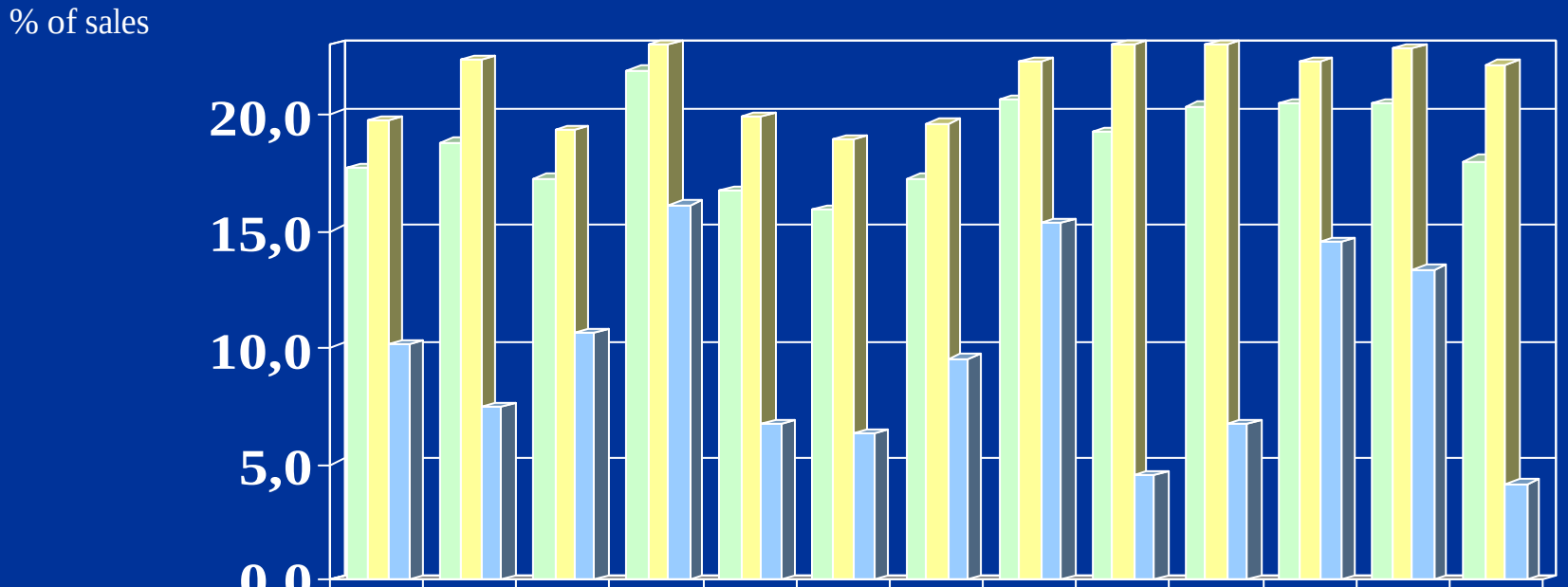
	1Q 00	2Q 00	3Q 00	4Q 00	1Q 01	2Q 01	3Q 01	4Q 01	1Q 02	2Q 02	3Q 02	4Q 02	1Q 03
Northamerica	19,4	21,9	21,7	22,1	20,1	23,9	23,1	22,5	23,3	23,9	22,0	21,0	19,3
Southamerica	9,4	9,7	9,8	10,2	8,5	9,2	8,5	8,9	8,8	8,6	7,9	7,8	7,2
Central Europe	23,9	27,9	23,7	25,4	21,9	24,6	23,4	24,7	24,6	28,1	24,9	25,3	24,8
Western Europe	20,6	20,8	19,7	18,5	17,9	19,9	20,7	22,3	20,7	22,7	21,0	23,3	19,0

(*) Casing´s figures

% EBITDA MARGIN: Decreased by 1,2 points, specially due to lower margins in casings.



% QUARTERLY EBITDA MARGIN EVOLUTION

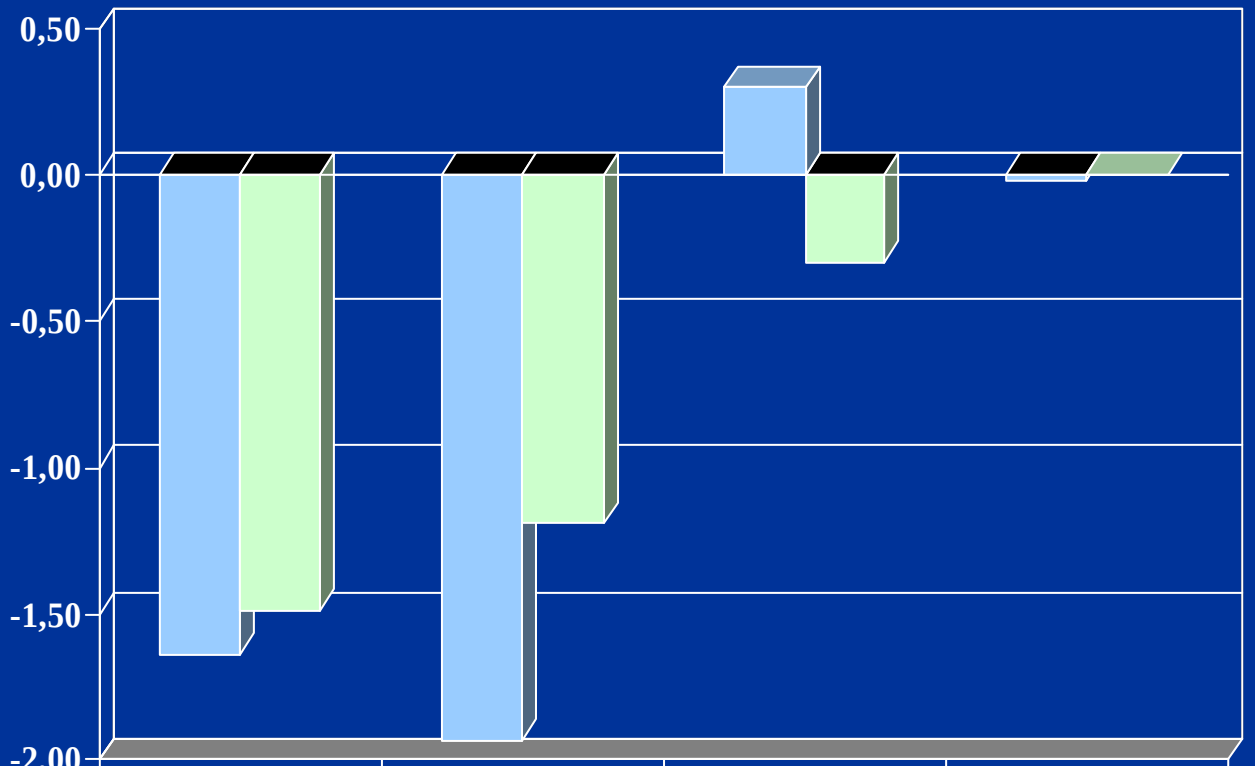


	1Q 00	2Q 00	3Q 00	4Q 00	1Q 01	2Q 01	3Q 01	4Q 01	1Q 02	2Q 02	3Q 02	4Q 02	1Q 03
GROUP	17,7	18,8	17,2	21,9	16,7	15,9	17,2	20,6	19,2	20,3	20,4	20,4	18,0
CASINGS	19,7	22,3	19,3	23,8	19,9	18,9	19,6	22,2	23,3	24,6	22,2	22,8	22,1
VEGETABLES	10,1	7,4	10,6	16,1	6,7	6,3	9,5	15,3	4,5	6,7	14,5	13,3	4,1

FINANCIAL RESULT: Improvement of 8,8%, specially due to the reduction in net financial expenses (-38%).

MM EUR

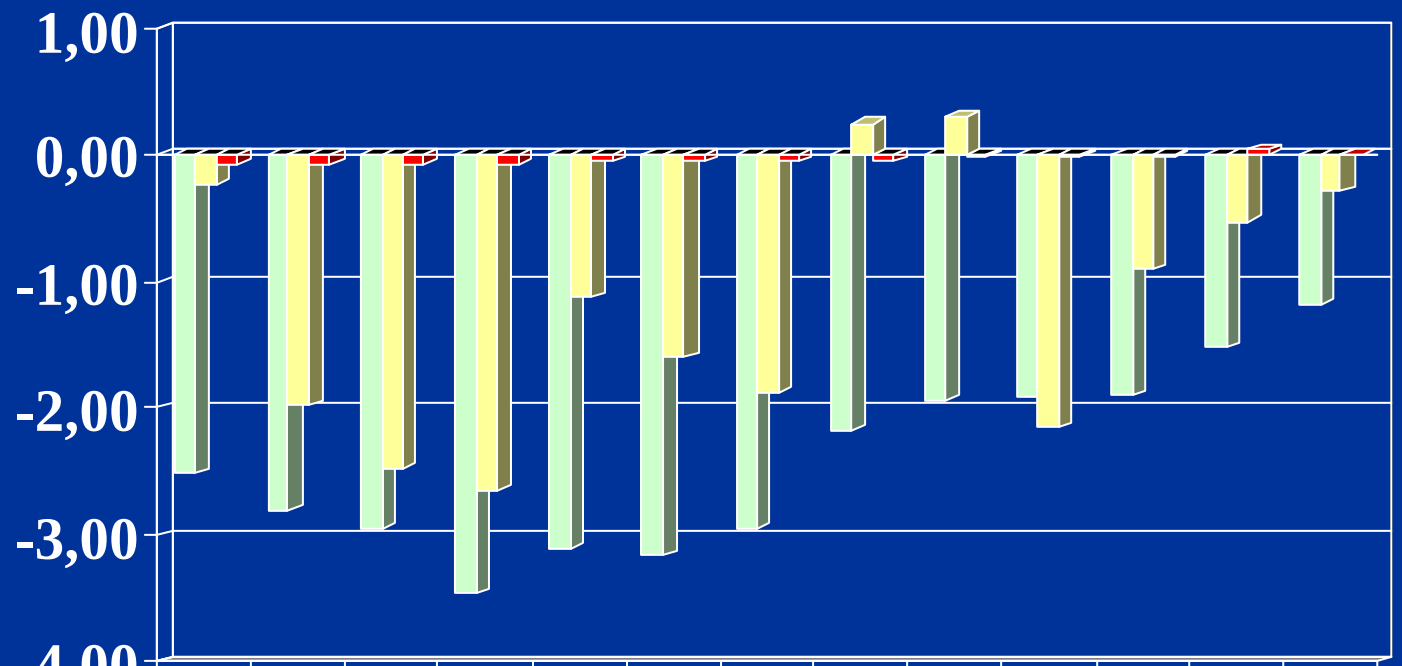
ANNUAL FIGURES



	Financ.Result	Net Fin.Expen.	Forex	GW Amort.
3M 02	-1,64	-1,93	0,30	-0,02
3M 03	-1,49	-1,19	-0,30	0,00

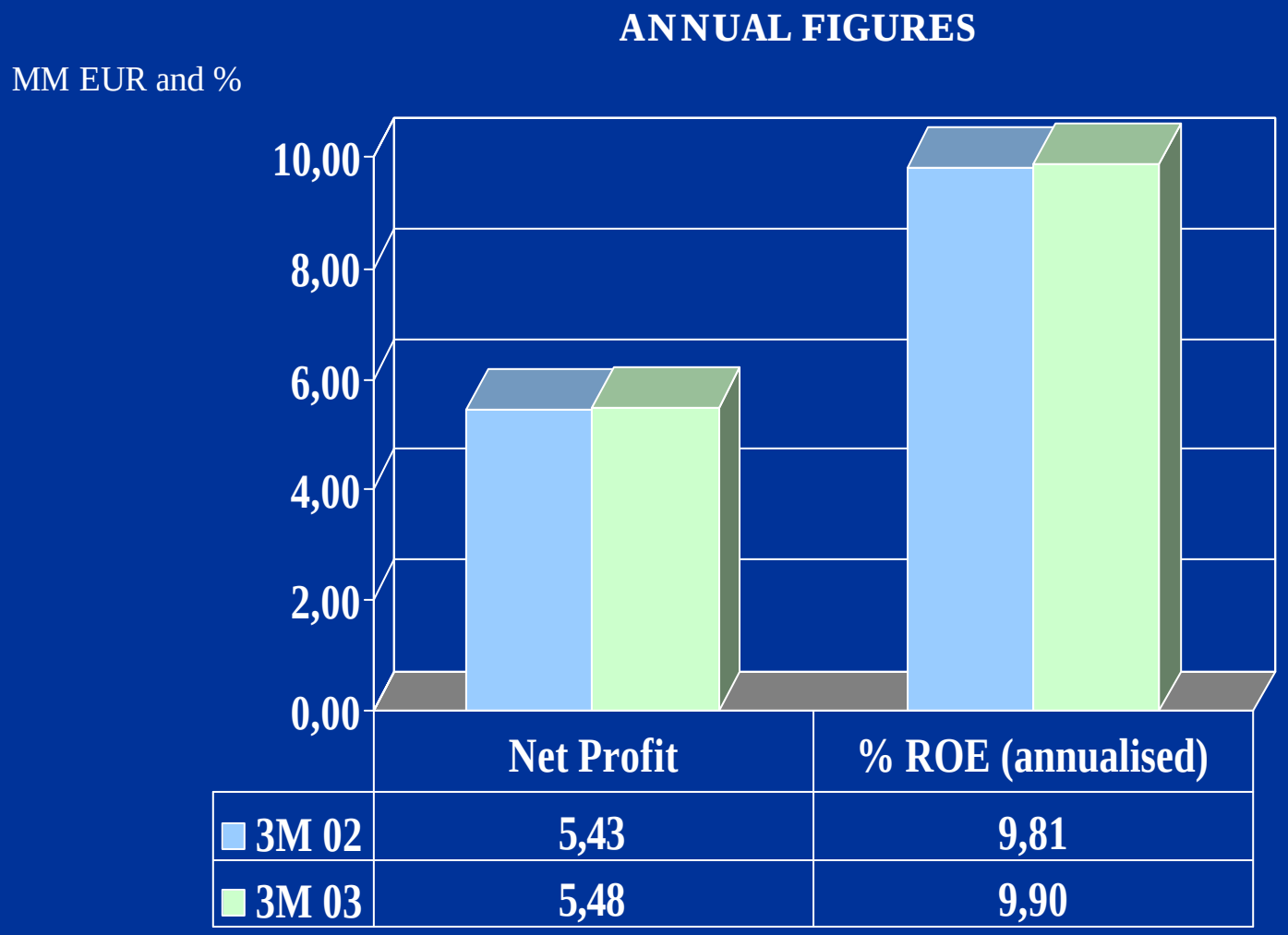
QUARTERLY FINANCIAL RESULT EVOLUTION

MM EUR



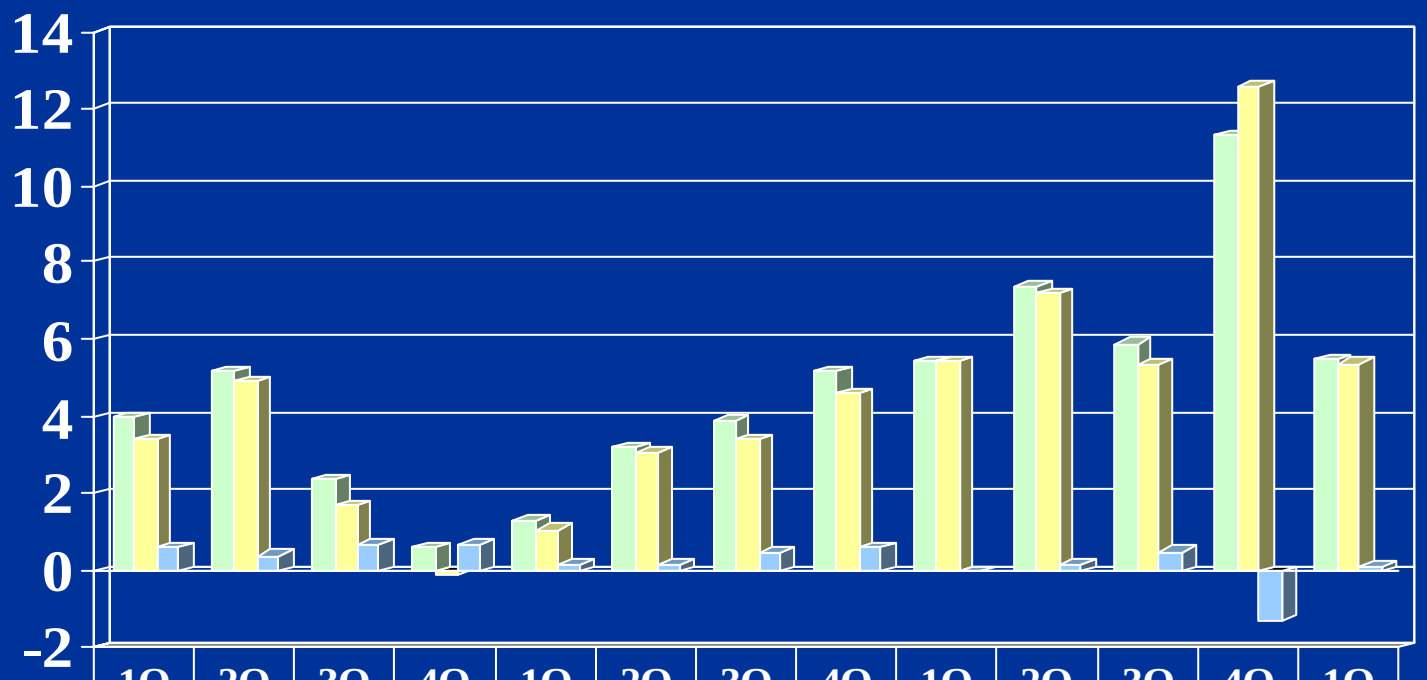
	1Q 00	2Q 00	3Q 00	4Q 00	1Q 01	2Q 01	3Q 01	4Q 01	1Q 02	2Q 02	3Q 02	4Q 02	1Q 03
Net Fin.Expen.	-2,51	-2,80	-2,94	-3,46	-3,10	-3,16	-2,95	-2,17	-1,93	-1,92	-1,89	-1,52	-1,19
Forex	-0,23	-1,97	-2,47	-2,64	-1,12	-1,60	-1,87	0,25	0,31	-2,15	-0,90	-0,52	-0,3
GW Amort.	-0,08	-0,08	-0,08	-0,08	-0,05	-0,05	-0,05	-0,05	-0,02	-0,02	-0,02	0,05	0,0

NET PROFIT AND ROE: 1Q 03´s figures improved slightly 1Q 02´s.



QUARTERLY NET PROFIT EVOLUTION

MM EUR



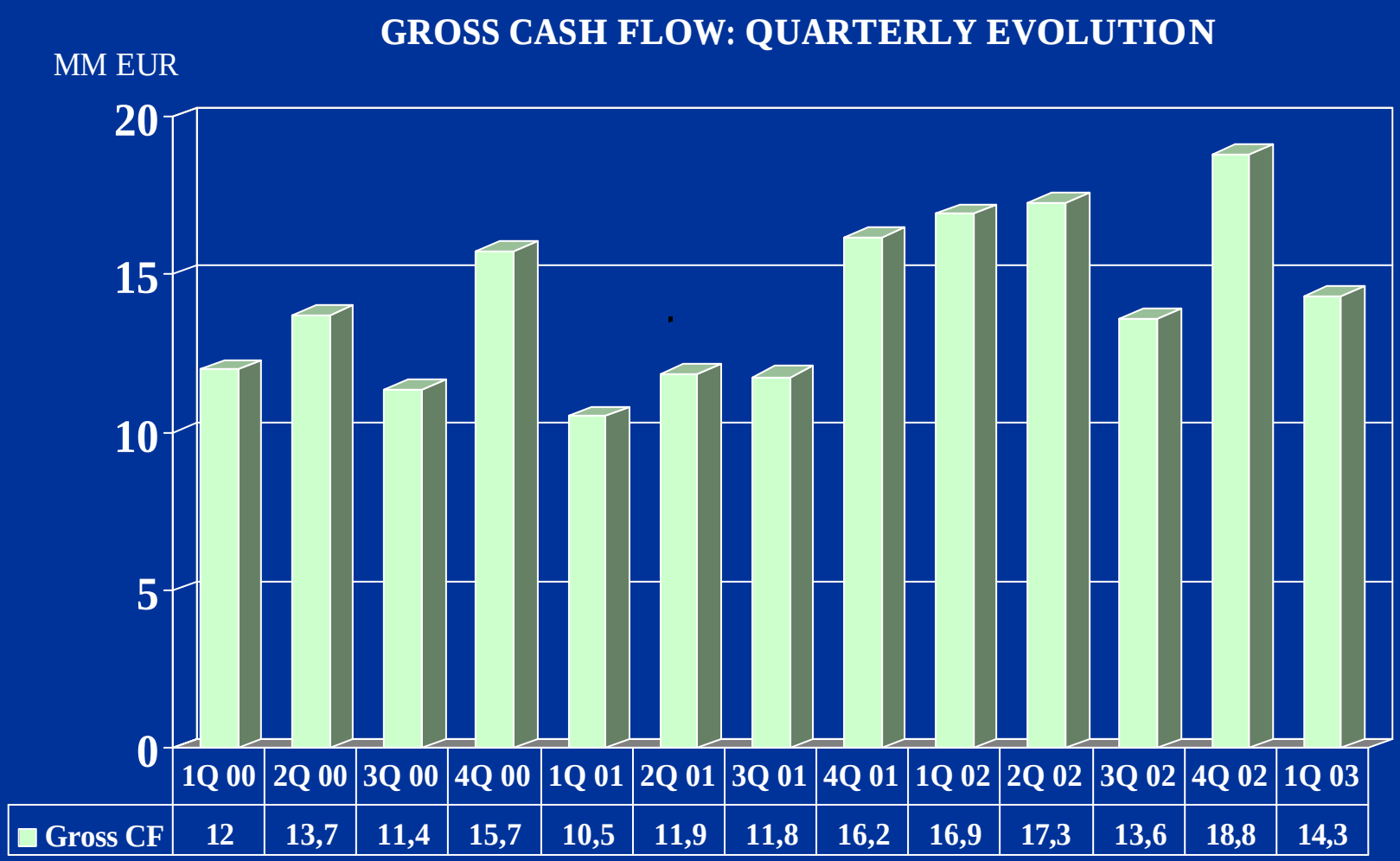
	1Q 00	2Q 00	3Q 00	4Q 00	1Q 01	2Q 01	3Q 01	4Q 01	1Q 02	2Q 02	3Q 02	4Q 02	1Q 03
GROUP	4	5,2	2,4	0,6	1,3	3,2	3,9	5,2	5,4	7,4	5,9	11,3	5,5
CASINGS	3,4	4,9	1,7	-0,1	1,1	3,1	3,4	4,6	5,4	7,2	5,4	12,6	5,4
VEGETABLES	0,6	0,4	0,7	0,7	0,2	0,2	0,5	0,6	0,0	0,2	0,5	-1,3	0,1

Financial Position

BALANCE SHEET: Gearing remained stable at 46% compared to 65% at the end of 1Q 02.

MM Euro	GROUP			CASINGS			VEGETABLES		
	03/03	12/02	03/02	03/03	12/02	03/02	03/03	12/02	03/02
Goodwill	0,0	0,0	0,2	0,0	0,0	0,2	0,0	0,0	0,0
Intangible Assets	7,6	6,8	8,1	5,1	4,5	5,4	2,5	2,3	2,7
Tangible Assets	219,5	219,0	235,1	198,7	198,2	215,9	20,8	20,8	19,2
Financial Assets	1,0	0,9	1,0	1,0	0,9	1,0	0,0	0,0	0,0
Working Capital	130,6	128,0	160,1	87,7	84,1	110,1	42,9	43,9	50,0
NET ASSETS	358,7	354,7	404,5	292,5	287,6	332,6	66,2	67,1	71,9
Equity	221,7	220,3	222,9	196,2	194,6	195,8	25,5	25,6	27,1
Minorites	0,0	0,0	0,1	0,0	0,0	0,1	0,0	0,0	0,0
Provisions	22,6	22,9	22,5	22,0	22,0	22,5	0,6	0,9	0,0
Net Debt	102,9	102,6	146,3	64,4	63,9	102,9	38,4	38,7	43,4
Others	11,5	8,9	12,6	9,8	7,1	11,3	1,7	1,8	1,3
NET LIABILITIES	358,7	354,7	404,5	292,5	287,6	332,6	66,2	67,1	71,9

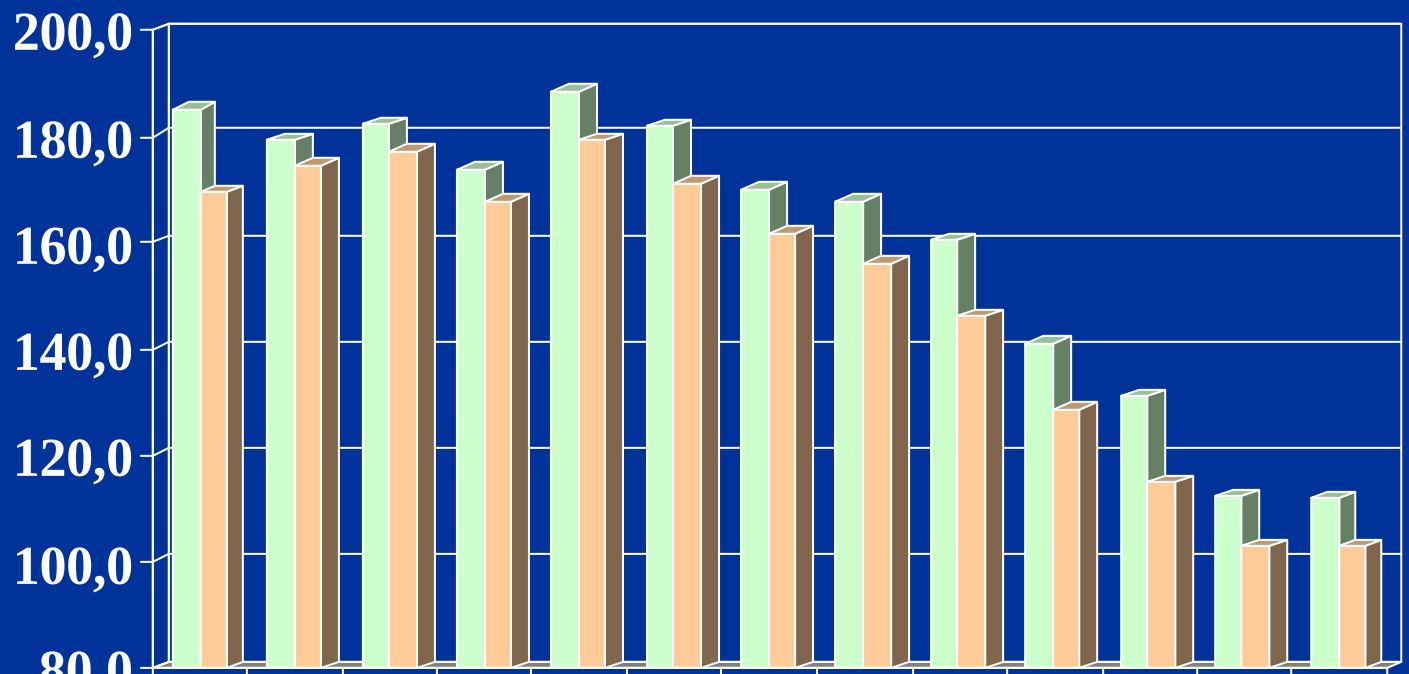
CASH FLOW GENERATION: Generated gross cash flow is 14,3 MM Euro, 15% lower than 1Q 02´s.



DEBT EVOLUTION: **Net debt remained stable since the end of 2002. During the last 12 months it has decreased by 43 MM Euro.**

MM EUR

TOTAL DEBT AND NET DEBT: QUARTERLY EVOLUTION



	1Q 00	2Q 00	3Q 00	4Q 00	1Q 01	2Q 01	3Q 01	4Q 01	1Q 02	2Q 02	3Q 02	4Q 02	1Q 03
Total Debt	185,2	179,3	182,3	173,6	188,4	182,0	170,1	167,8	160,4	141,1	131,2	112,4	111,9
Net Debt	169,6	174,6	177,1	167,9	179,3	171,1	161,7	156,3	146,3	128,6	114,7	102,6	102,9

Presentation available at

www.viscofan.com