Viscofan Group

2002 Third Quarter Results

November 2002

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2002 Nine Months Results

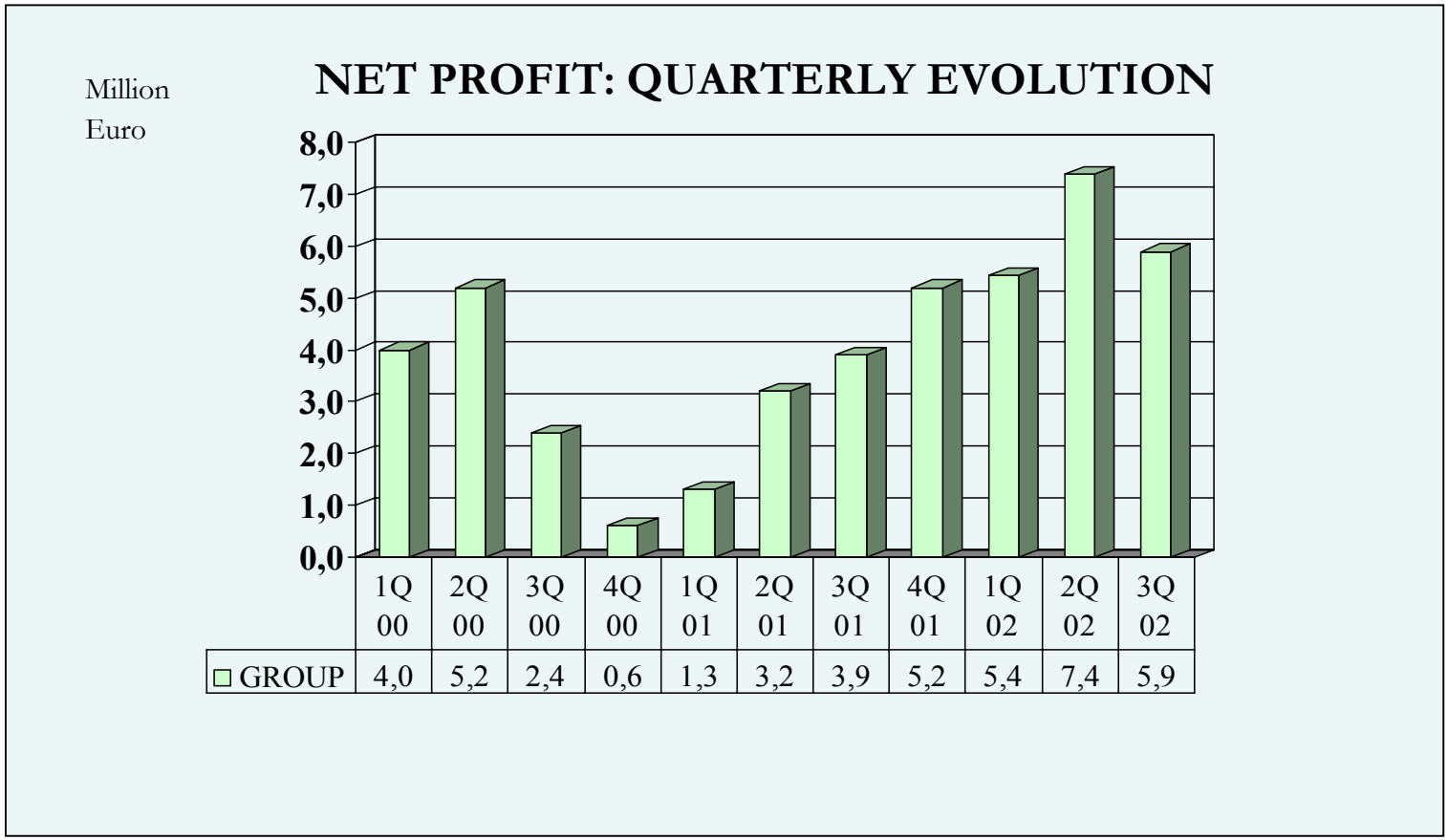
Million Euro	GROUP		CASINGS		VEGETABLES	
	9M 02	Var. vs. 9M 01	9M 02	Var. vs. 9M 01	9M 02	Var. vs. 9M 01
Turnover	**307,77**	**5,4%**	**236,58**	**6,8%**	**71,19**	**1,0%**
EBITDA	57,89	19,6%	52,83	22,6%	5,07	-4,5%
EBIT	28,94	28,2%	25,89	34,0%	3,05	-6,5%
Net Financial Expenses	-5,74	-37,7%	-3,73	-43,3%	-2,01	-23,7%
Neg.Forex&Goodwill Amort.	-2,80	-40,9%	-2,59	-47,8%	-0,21	191,3%
Ordinary Profit	20,40	136,4%	19,57	151,8%	0,83	-3,1%
Profit Before Taxes	21,61	124,4%	20,50	141,5%	1,11	-2,6%
Attributable Net Profit	**18,79**	**124,0%**	**18,03**	**137,6%**	**0,76**	**-3,9%**

2002 Third Quarter Results

Million Euro	GROUP		CASINGS		VEGETABLES	
	3Q 02	Var. vs. 3Q 01	3Q 02	Var. vs. 3Q 01	3Q 02	Var. vs. 3Q 01
Turnover	**99,36**	**-0,4%**	**75,75**	**0,1%**	**23,61**	**-1,9%**
EBITDA	16,59	-3,1%	14,24	-4,1%	2,35	2,9%
EBIT	9,00	-2,5%	7,54	-4,6%	1,46	9,7%
Net Financial Expenses	-1,89	-35,9%	-1,21	-43,2%	-0,68	-16,8%
Neg.Forex&Goodwill Amort.	-0,92	-52,1%	-0,76	-62,7%	-0,16	241,8%
Ordinary Profit	6,19	38,7%	5,57	45,3%	0,62	-1,2%
Profit Before Taxes	6,38	46,6%	5,68	54,2%	0,71	5,2%
Attributable Net Profit	**5,90**	**51,8%**	**5,38**	**56,5%**	**0,52**	**15,9%**

Quarterly Net Profit Evolution

As previously indicated in First Half Report, third quarter is typically the weakest in the year in the casings business, due to seasonal reasons. Nevertheless, the figures presented now are higher than first quarter´s and 50% higher than last year´s third quarter´s.



General Overview

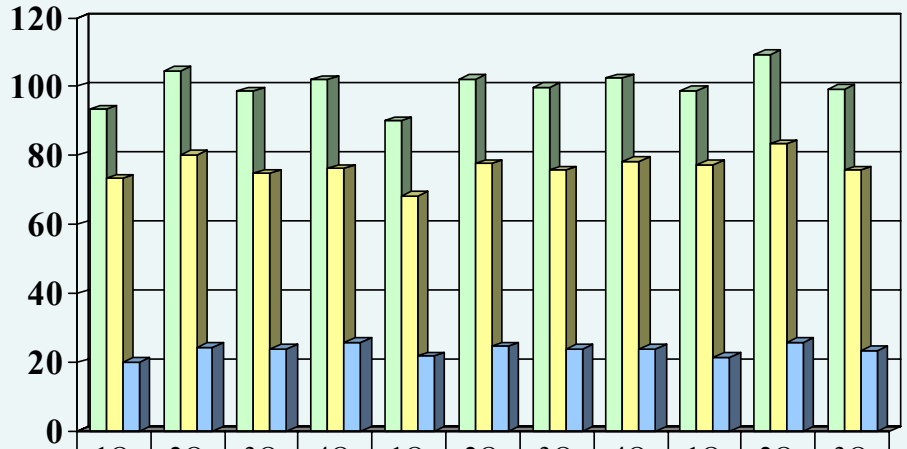
- Accumulated Group´s sales are 5,4% higher comparing to nine months of 2001, as a result of a 6,8% increase in casings sales and a 1% increase in vegetables. Accumulated Group´s net profit grows 124% versus the same period of 2001.
- Third quarter´s consolidated sales are similar to 2001´s, with higher volumes compensating an unfavourable currency environment. Third quarter´s consolidated net profit is 51% higher than third quarter of 2001´s.
- Accumulated casings margins are better than 2001´s. The vegetables division´s margins are quite similar when comparing with the same period of last year.
- Financial results keep improving, following the reduction trend in the Group´s net debt. Lower forex negative results show the effects of the new hedging policy implemented by the Group.
- Net profit figures presented as of September beat the whole year base scenario presented at the beginning of 2002. In the light of it, it is very likely that the Group will be reaching, or even beating, the best scenario presented for the whole year.

Turnover Evolution

Nine months consolidated sales were 5,4% higher than 9M01´s, as a result of the increase in casing sales of almost 7% and 1% in vegetables. Quarterlywise, both casings and vegetables sales are quite similar to 3Q01´s.

Million Euro

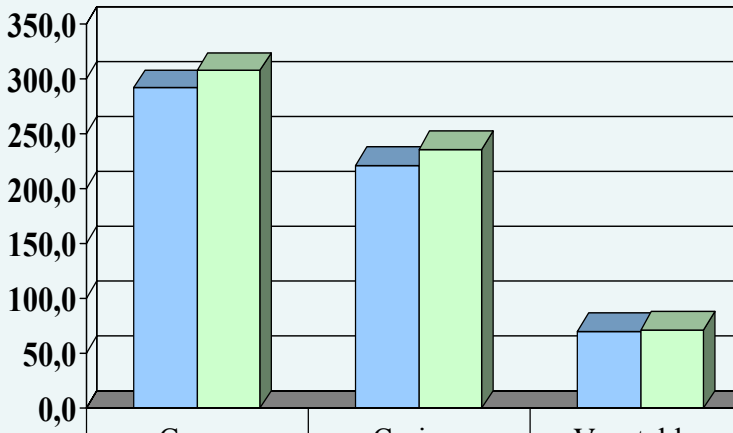
QUARTERLY EVOLUTION



	1Q 00	2Q 00	3Q 00	4Q 00	1Q 01	2Q 01	3Q 01	4Q 01	1Q 02	2Q 02	3Q 02
Group	93,5	104,7	98,7	102,1	90,2	102,2	99,7	102	99,0	109	99,4
Casings	73,3	80,2	74,8	76,2	68,4	77,6	75,7	78,4	77,4	83,4	75,8
Vegetab.	20,2	24,5	23,9	25,9	21,8	24,6	24,1	24,0	21,5	26,0	23,6

Million Euro

ACCUMULATED FIGURES



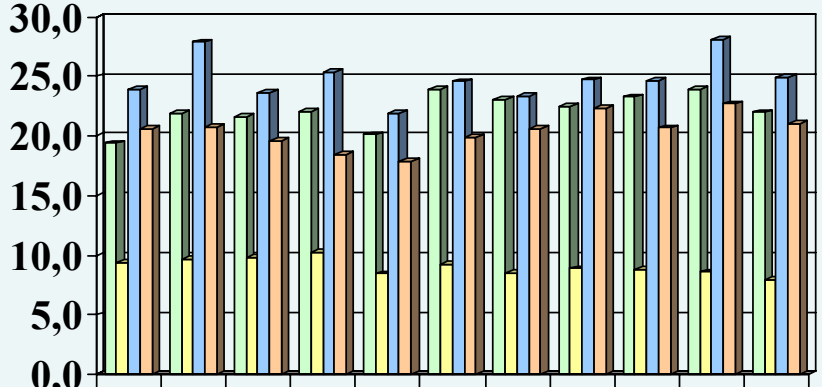
	Group	Casings	Vegetables
9M 01	292,1	221,6	70,5
9M 02	307,8	236,6	71,2

Turnover Evolution: Geographical Contribution (*)

Accumulated sales improved in 3 out of the 4 areas, with Europe´s sales growing at around 10%. I
s remarkable the Southamerica´s performance, with just a 3% drop in its accumulated sales in
Euros, in despite of the sharp depreciation of the Brazilian real.

Million Euro

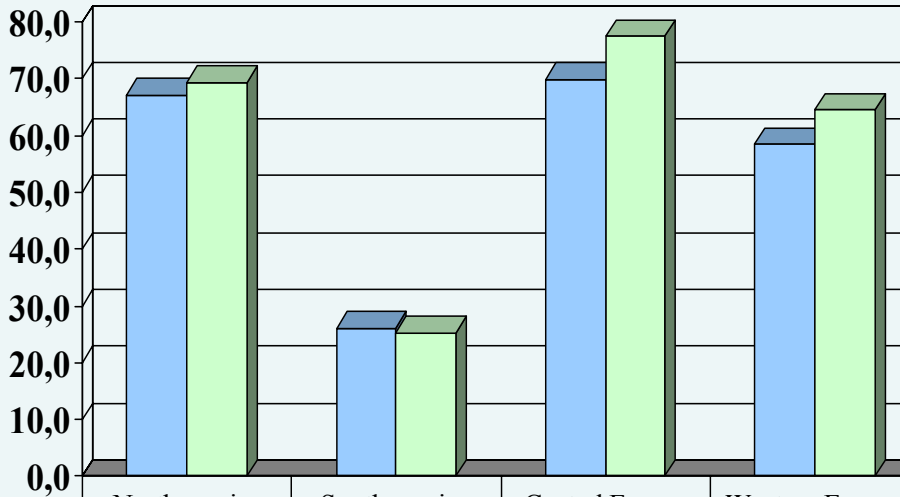
QUARTERLY EVOLUTION



	1Q 00	2Q 00	3Q 00	4Q 00	1Q 01	2Q 01	3Q 01	4Q 01	1Q 02	2Q 02	3Q 02
N.America	19,4	21,9	21,7	22,1	20,1	23,9	23,1	22,5	23,3	23,9	22,0
S.America	9,4	9,7	9,8	10,2	8,5	9,2	8,5	8,9	8,8	8,6	7,9
Centr.Eur	23,9	27,9	23,7	25,4	21,9	24,6	23,4	24,7	24,6	28,1	24,9
West.Eur	20,6	20,8	19,7	18,5	17,9	19,9	20,7	22,3	20,7	22,7	21,0

Million Euro

ACCUMULATED FIGURES



	Northamerica	Southamerica	Central Europe	Western Europe
9M 01	67,2	26,1	69,9	58,4
9M 02	69,3	25,3	77,5	64,5

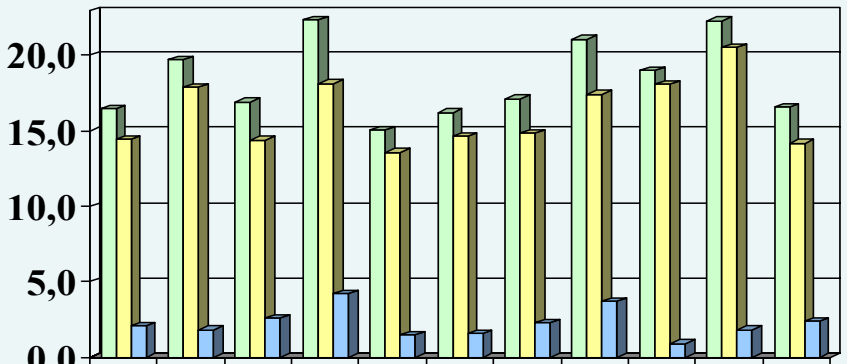
(*) Casing Business

Operating Cash Flow (EBITDA) Evolution

Group´s accumulated EBITDA grows more than 19%, as a result of an increase of 22% in casings and a decrease of 5% in vegetables. Quarterlywise, figures show the traditional seasonal effects and the impact of an adverse currency scenario, especially due to US Dollar weakness versus Euro.

QUARTERLY EVOLUTION

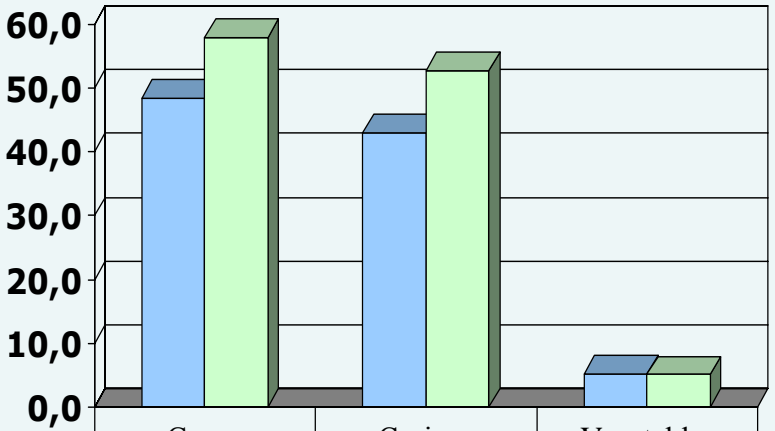
Million Euro



	1Q 00	2Q 00	3Q 00	4Q 00	1Q 01	2Q 01	3Q 01	4Q 01	1Q 02	2Q 02	3Q 02
Group	16,5	19,7	16,9	22,3	15,0	16,2	17,1	21	19,0	22,3	16,6
Casings	14,5	17,9	14,4	18,2	13,6	14,7	14,8	17,4	18,1	20,5	14,2
Vegetab.	2,0	1,8	2,5	4,2	1,5	1,6	2,3	3,7	0,9	1,8	2,4

ACCUMULATED FIGURES

Million Euro

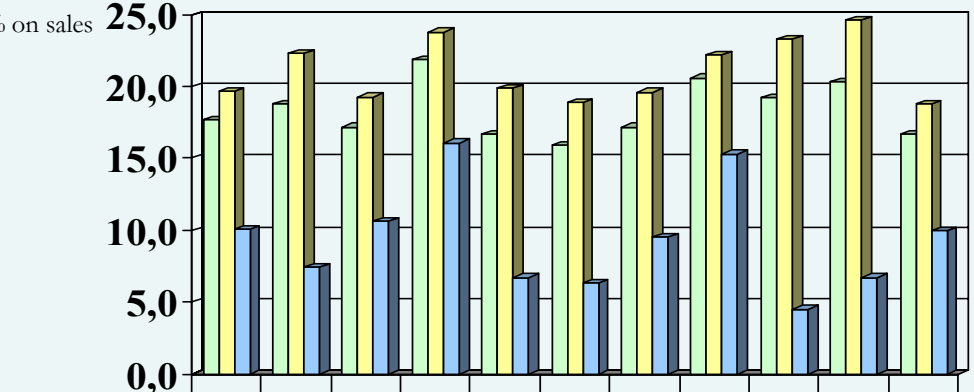


	Group	Casings	Vegetables
9M 01	48,4	43,1	5,3
9M 02	57,9	52,8	5,1

% EBITDA Margin Evolution

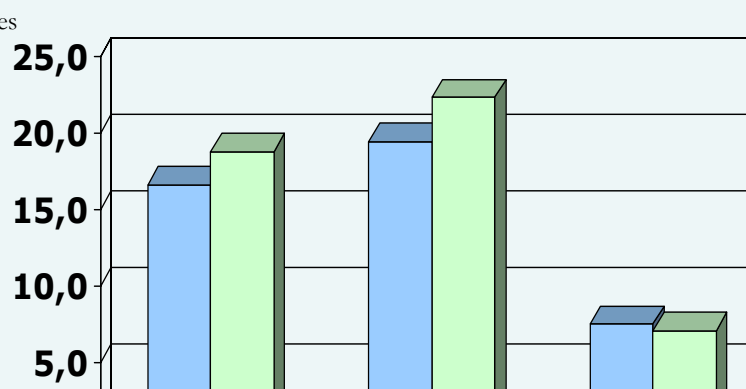
Group´s accumulated margin is 2,2 points higher than the same period of 2001, as a result of 2,9 points more in casings and 0,4 points less in vegetables. Figures of 3Q 02 show the effect of the lower US Dollar when converting casing sales denominated in dollars. The vegetables division continues with its improving trend.

QUARTERLY EVOLUTION



	1Q 00	2Q 00	3Q 00	4Q 00	1Q 01	2Q 01	3Q 01	4Q 01	1Q 02	2Q 02	3Q 02
Group	17,7	18,8	17,2	21,9	16,7	15,9	17,2	20,6	19,2	20,3	16,7
Casings	19,7	22,3	19,3	23,8	19,9	18,9	19,6	22,2	23,3	24,6	18,8
Vegetab.	10,1	7,4	10,6	16,1	6,7	6,3	9,5	15,3	4,5	6,7	10,0

ACCUMULATED FIGURES



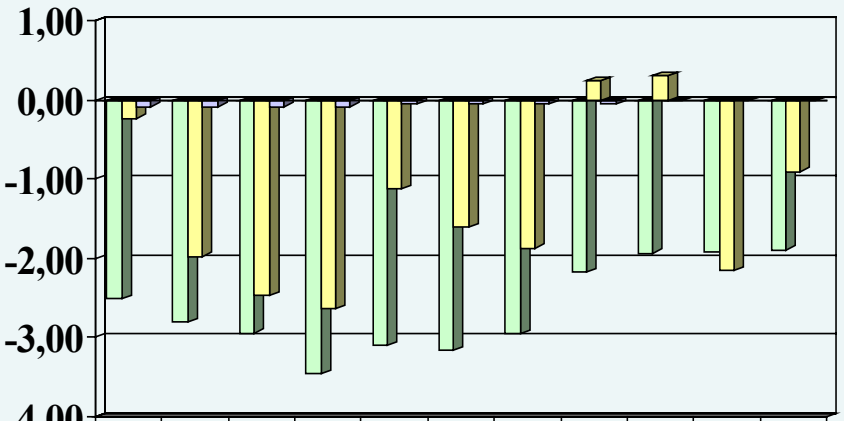
	Group	Casings	Vegetables
9M 01	16,6	19,4	7,5
9M 02	18,8	22,3	7,1

Financial Result Evolution

Accumulated negative financial result is 38% lower than 9M01´s. It is remarkable the strong reduction in net financial expenses (-37% in nine months). Negative forex results are 40% lower than 9M 01´s. The accumulated forex figures show the effect of the change in the hedging policy adopted by the Group and the evolution of the Brazilian real.

FINANCIAL RESULT BREAKDOWN:QUARTERLY EVOLUTION

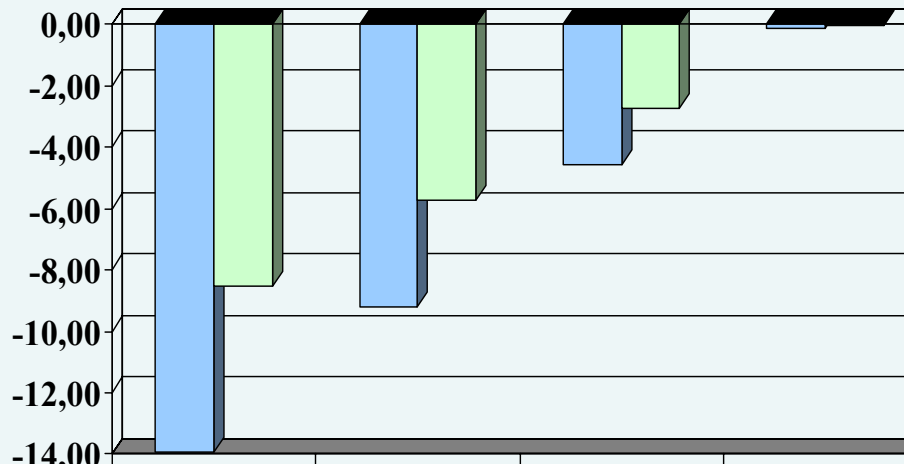
Million Euro



	1Q 00	2Q 00	3Q 00	4Q 00	1Q 01	2Q 01	3Q 01	4Q 01	1Q 02	2Q 02	3Q 02
Net Fin Exp	-2,51	-2,80	-2,94	-3,46	-3,10	-3,16	-2,95	-2,17	-1,93	-1,92	-1,89
Forex	-0,23	-1,97	-2,47	-2,64	-1,12	-1,60	-1,87	0,25	0,31	-2,15	-0,90
Goodw.Am	-0,08	-0,08	-0,08	-0,08	-0,05	-0,05	-0,05	-0,05	-0,02	-0,02	-0,02

FINANCIAL RESULT BREAKDOWN: ACC.FIGURES

Million Euro



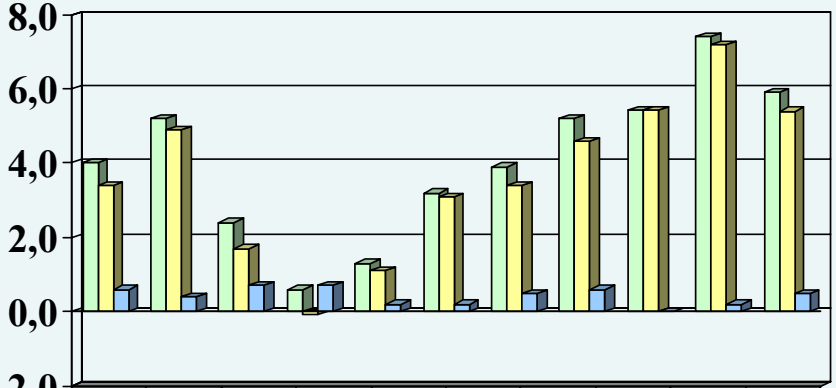
	Financial Result	Net Financ.Exp	Forex	Goodwill Amort
9M 01	-13,95	-9,21	-4,60	-0,14
9M 02	-8,54	-5,74	-2,75	-0,05

Net Profit and ROE Evolution

Group´s attributable net profit grows 124% versus 9M01. Second quarter´s figure of 5,9 million Euro, is better than 1Q02 and than all 2001 quarters. Return on equity continues improving versus 2001, reaching 11,6% (annualised figure).

Million Euro

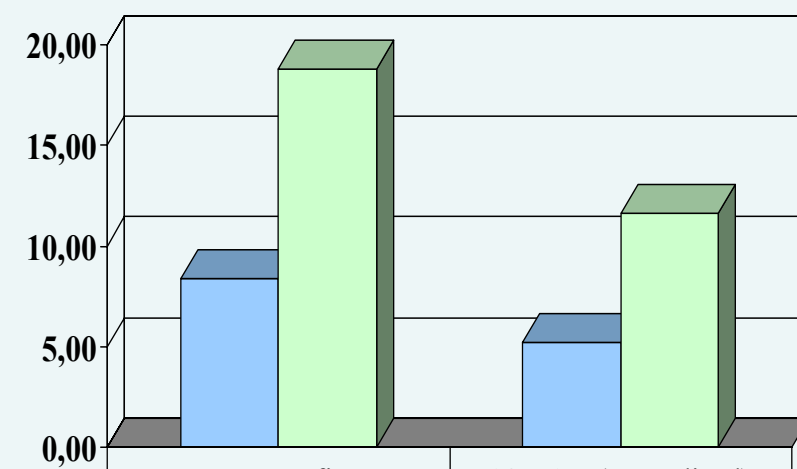
NET PROFIT: QUARTERLY EVOLUTION



	1Q 00	2Q 00	3Q 00	4Q 00	1Q 01	3Q 01	4Q 01	1Q 02	2Q 02	3Q 02
Group	4,0	5,2	2,4	0,6	1,3	3,9	5,2	5,4	7,4	5,9
Casings	3,4	4,9	1,7	-0,1	1,1	3,4	4,6	5,4	7,2	5,4
Vegetables	0,6	0,4	0,7	0,7	0,2	0,5	0,6	0,0	0,2	0,5

Million Euro and %

ACCUMULATED FIGURES



	Net Profit	% ROE (annualised)
9M 01	8,39	5,2
9M 02	18,79	11,6

Balance Sheet Evolution

The Group continued with its gearing reduction trend. Net Debt to Equity ratio was reduced from 60% in June 2002 to 55%, lowering net debt in almost 14 million Euro. The main reasons behind are the strong cash flow generation and the better use of the working capital.

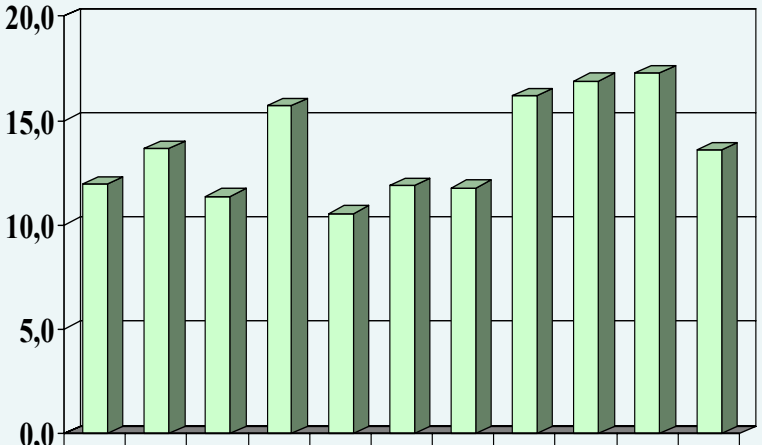
Million Euro	GROUP			CASINGS			VEGETABLES		
	9/02	6/02	9/01	9/02	6/02	9/01	9/02	6/02	9/01
Goodwill	0,2	0,2	0,3	0,2	0,2	0,3	0,0	0,0	0,0
Intangible assets	7,2	8,5	10,5	4,8	6,3	7,6	2,4	2,2	2,9
Tangible assets	215,8	224,6	229,6	196,4	205,5	210,7	19,4	19,1	18,9
Financial assets	0,9	1,0	1,0	0,9	1,0	1,0	0,0	0	0,0
Working Capital	137,2	142,6	157,3	92,0	95,2	110,4	45,2	47,4	46,9
EMPLOYED CAPITAL	**361,3**	**376,9**	**398,7**	**294,4**	**308,2**	**329,9**	**66,9**	**68,6**	**68,8**
								0	
Equity	210,3	212,5	201,7	183,6	186,4	175,7	26,7	26,1	26,0
Minorities	0,0	0,1	0,1	0,0	0,1	0,1	0	0	0,0
Provisions	23,5	22,4	22,2	23,5	22,4	22,2	0	0	0,0
Net Debt	114,7	128,6	161,7	75,9	87,3	120,4	38,8	41,3	41,3
Other	12,8	13,3	12,9	11,4	12,1	11,5	1,4	1,2	1,4
INVESTED CAPITAL	**361,3**	**376,9**	**398,7**	**294,4**	**308,2**	**329,9**	**66,9**	**68,6**	**68,8**

Cash Flow and Debt Evolution

Accumulated Cash Flow is higher than 47 million Euro. Net Debt continues decreasing and ends the quarter below 115 million Euro. It means almost 14 million Euro less than in June and 47 million Euro less than one year ago.

Million Euro

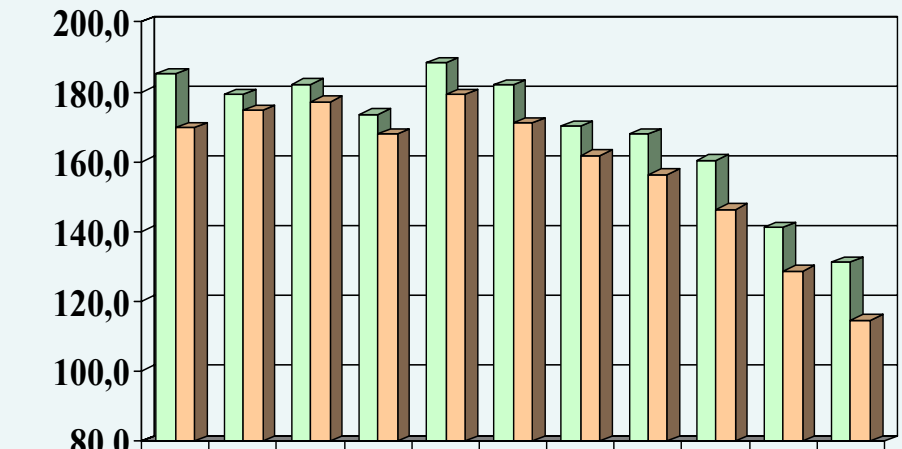
GROSS CASH FLOW (*): QUARTERLY EVOLUTION



	1Q 00	2Q 00	3Q 00	4Q 00	1Q 01	2Q 01	3Q 01	4Q 01	1Q 02	2Q 02	3Q 02
Gross CF	12,0	13,7	11,4	15,7	10,5	11,9	11,8	16,2	16,9	17,3	13,6

Million Euro

DEBT AND NET DEBT: QUARTERLY EVOLUTION



	1Q 00	2Q 00	3Q 00	4Q 00	1Q 01	2Q 01	3Q 01	4Q 01	1Q 02	2Q 02	3Q 02
Debt	185,2	179,3	182,3	173,6	188,4	182,0	170,1	167,8	160,4	141,1	131,2
Net Debt	169,6	174,6	177,1	167,9	179,3	171,1	161,7	156,3	146,3	128,6	114,7

(*) Attributable Net Profit + Amortisations + Provisions